



# Investing in Abruzzo Automotive: state of the art and opportunities

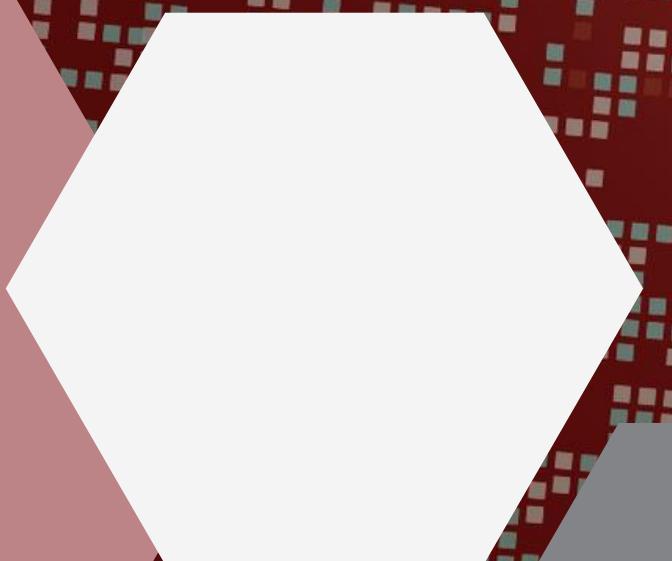
2024



# Index

- The Abruzzo regional context
- Accessibility of the territory
- Industrial Hubs
- Automotive innovation programme
- The Automotive Innovation Pole
- Automotive Innovation Hub: collaborations
- Contacts

# AUTOMOTIVE: The Abruzzo regional context



# AUTOMOTIVE: The Abruzzo regional context

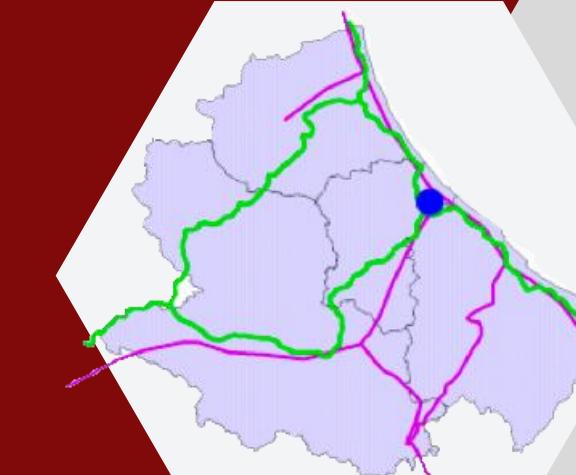
ABRUZZO REGION: AN OPPORTUNITY  
FOR THE AUTOMOTIVE SECTOR



Green  
&  
Welcoming



Industrialized  
&  
Full of Innovation



Accessible



Rich of Opportunities



# Green Region of Europe, in the heart of Italy

- Area dedicated to nature is 1/3 of the region
- Offers 3 National parks, a Regional park and Protected reserves
- Gran Sasso mountains (2.912 asl)
- Adriatic Coast: 133 kms



Abruzzo, a region with a strong environmental vocation



# Highly industrialised Region

- Industrialisation rate: 27%,
- Higher than the national average



Abruzzo, a region with a strong industrial vocation

# ACCESSIBILITY OF THE TERRITORY

ABRUZZO: easily accessible from/to all over Europe



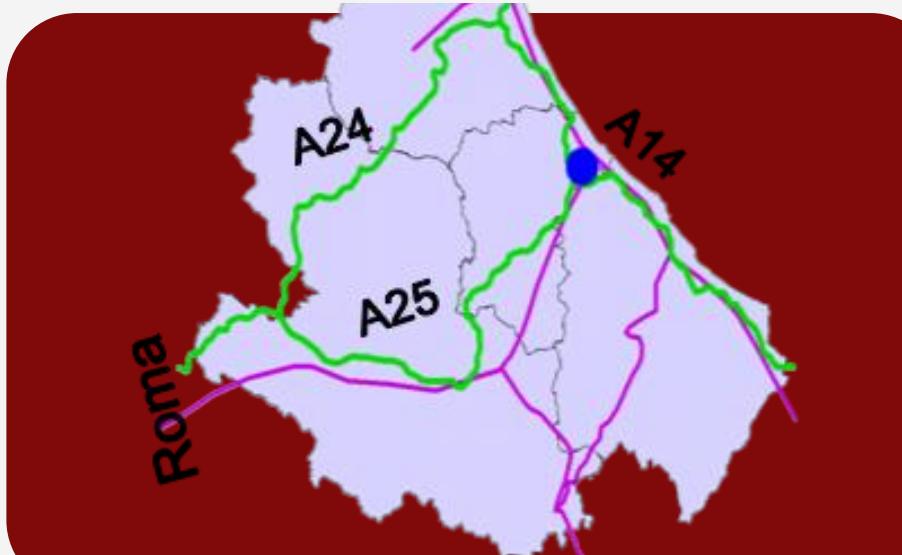
## AIR CONNECTIONS

- International Airport (Pescara)
- Ryanair's hub
- 15 destinations (2023)



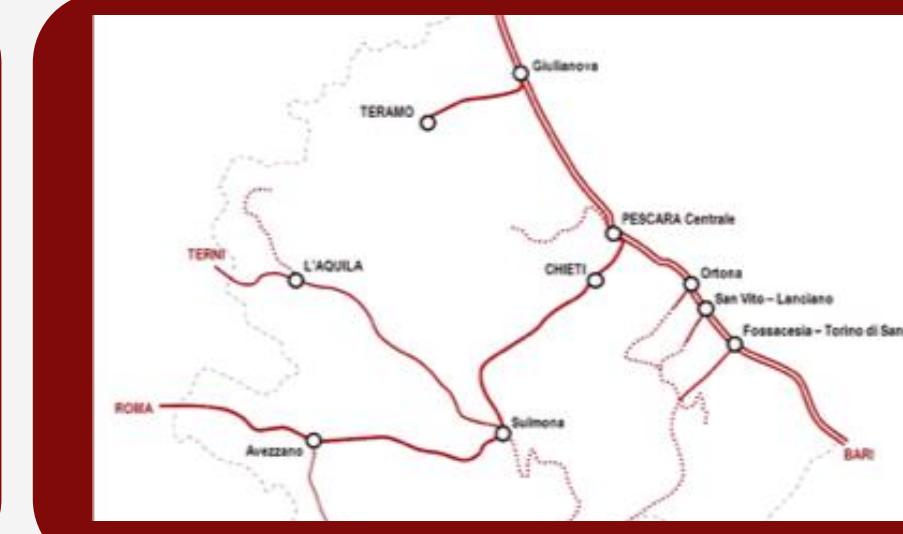
## MOTORWAYS

- A14 (Bologna à Taranto)
- A24 & A25 (Abruzzo - Rome)



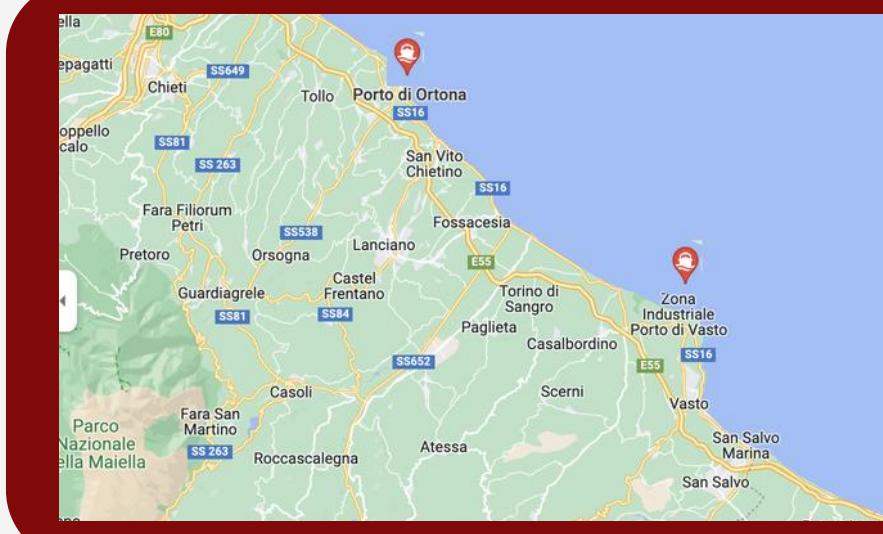
## RAILWAYS

- North - South (Bologna - Lecce)
- East - West (Crossing Sangro Valley)



## PORTS

- Ortona
- Vasto





**ABRUZZO: easily  
accessible connections  
even by train with  
Northern Italy and  
Europe**



Trans European Network Transport



# ACCESSIBILITY OF THE TERRITORY

**ABRUZZO:** easily accessible connections also to the port of Salerno

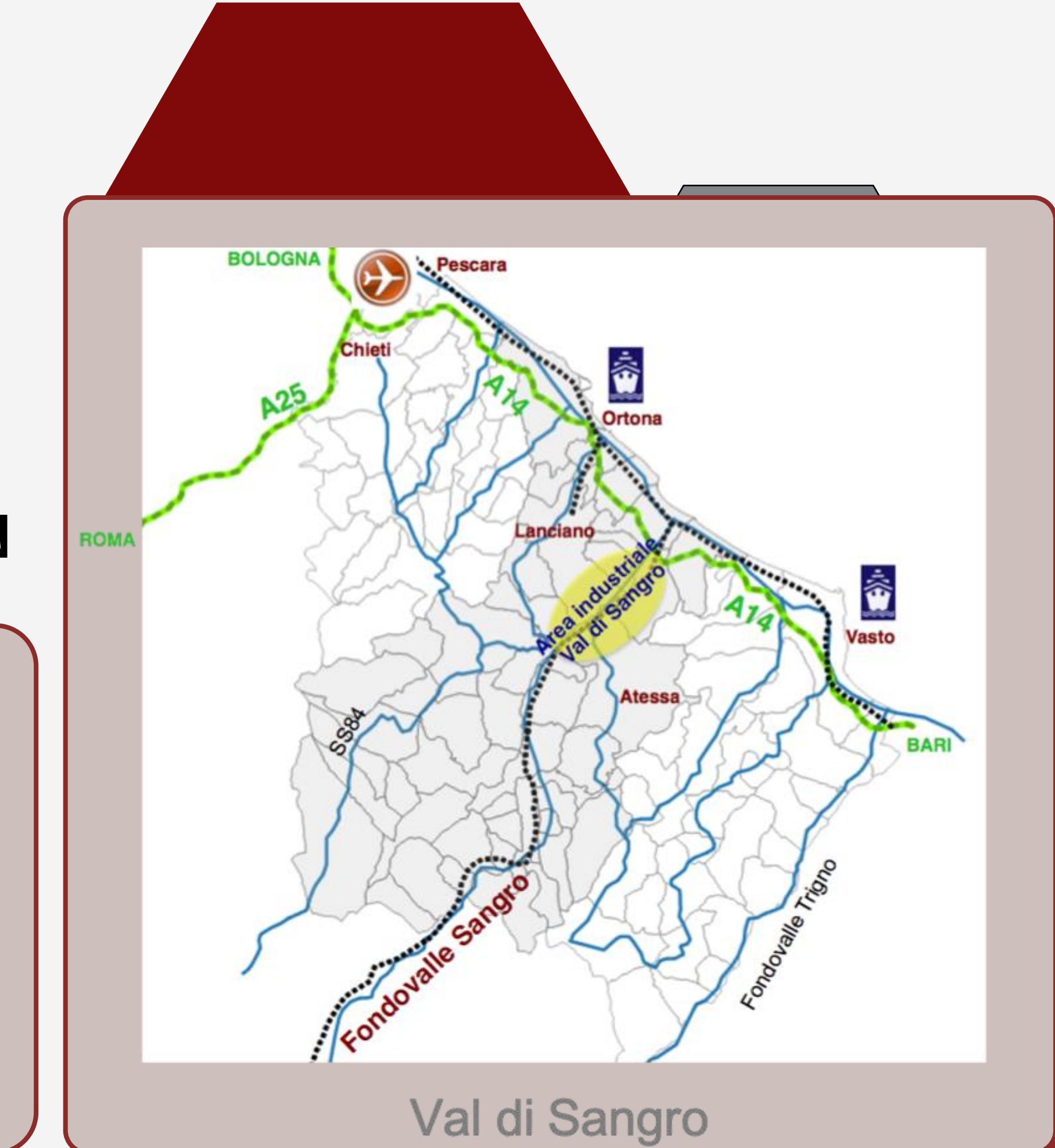
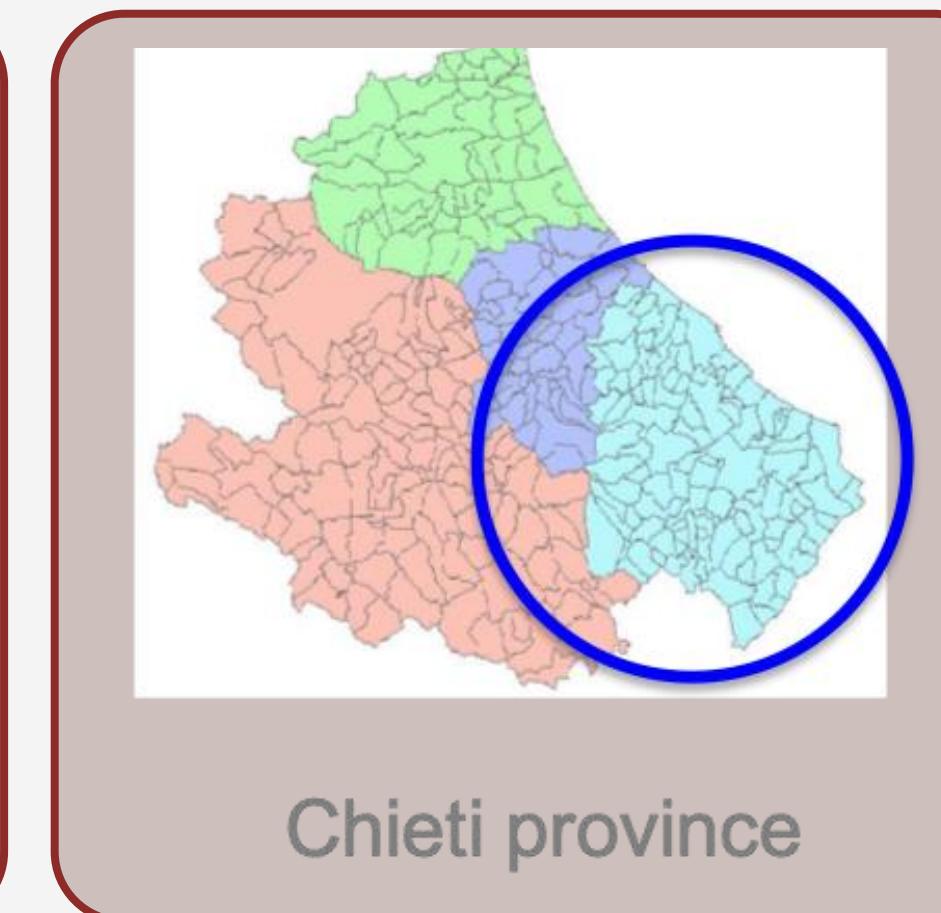


Adriatic-Tirreno road link: 4-hour journey time



# ACCESSIBILITY OF THE TERRITORY

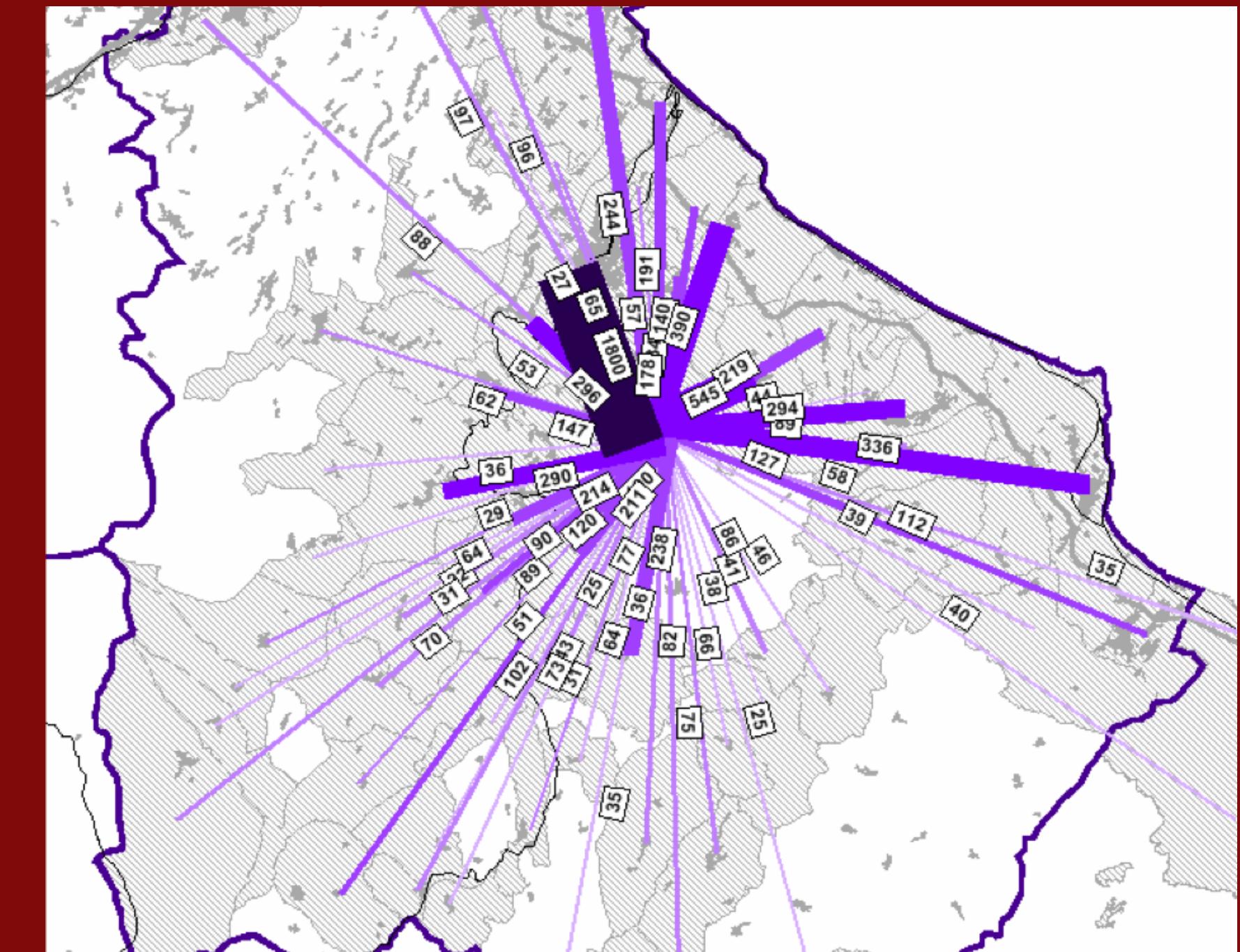
## VAL DI SANGRO IN THE ABRUZZO REGION



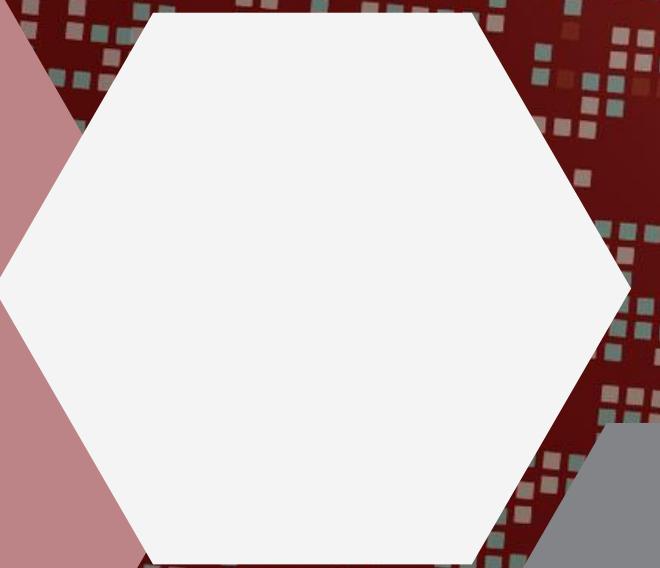


# ACCESSIBILITY OF THE TERRITORY

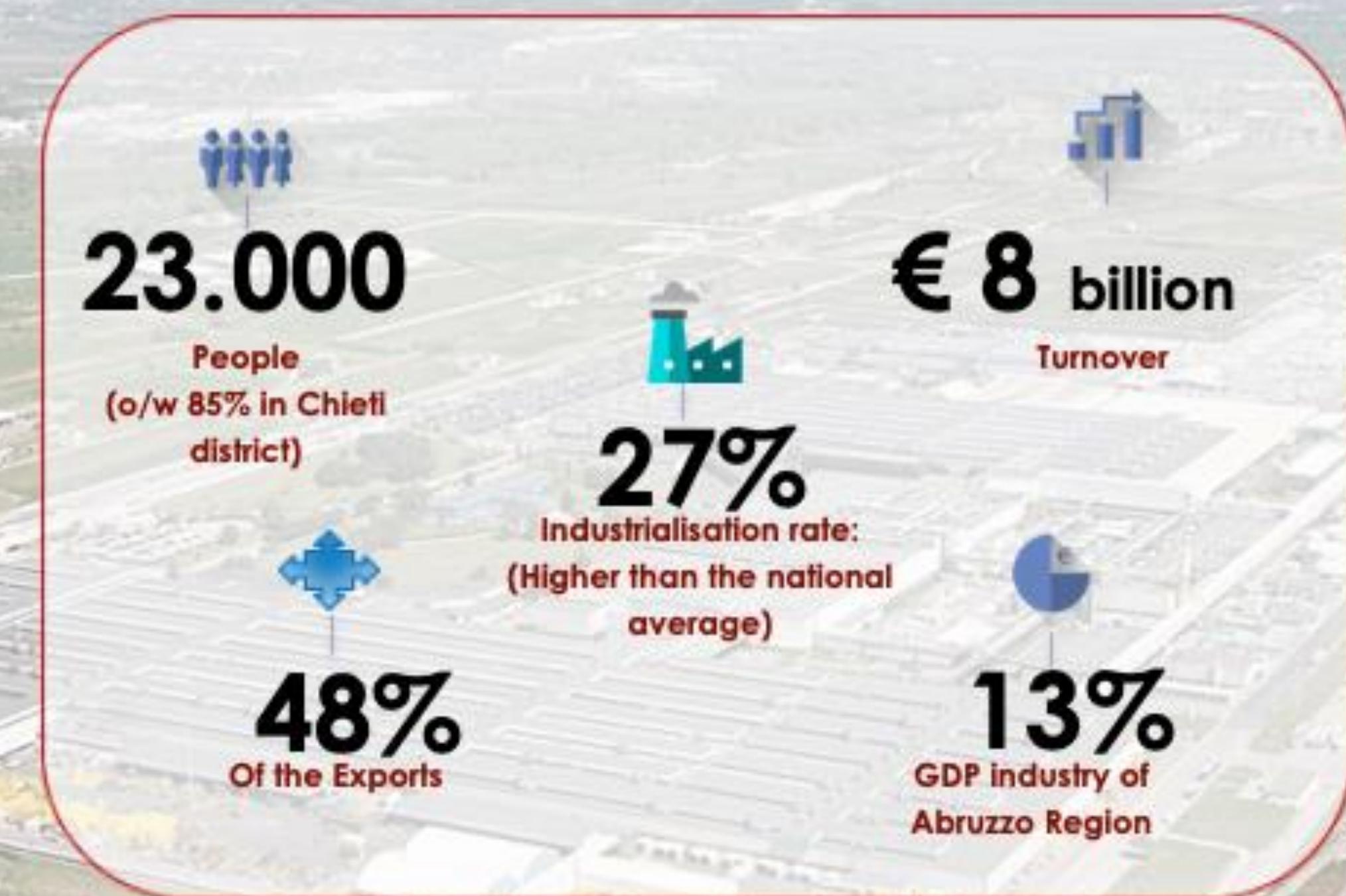
# EFFECTIVE AND EFFICIENT PUBLIC CONNECTIONS FOR WORKERS TO THE INDUSTRIAL AREA OF THE VAL DI SANGRO



# INDUSTRIAL HUBS



# Automotive supply chain



- Companies: Big, medium & small
- Sector: Automotive and mechanical engineering
- Includes: Sub-suppliers, component manufacturers and engineering companies

# Production chain



**Stellantis Europe Spa suppliers:**

**660 companies, of which 50 installed in Abruzzo**



**PEOPLE :**

**11.000 employees, of which 5.500 Stellantis Atessa plant**

**Honda Italia Industriale Suppliers,  
43 companies, of which 19 installed in Abruzzo**

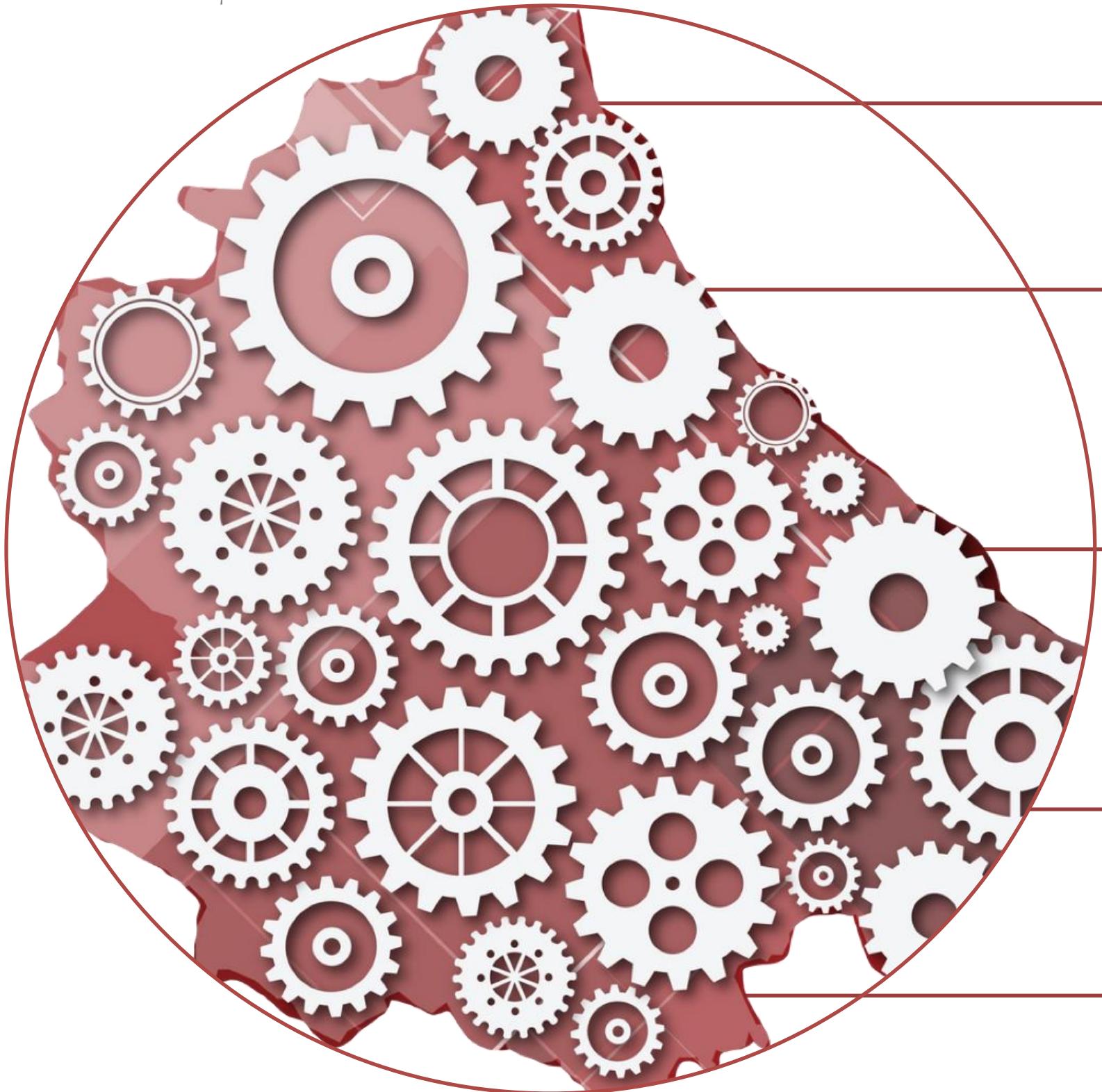


**PEOPLE :**

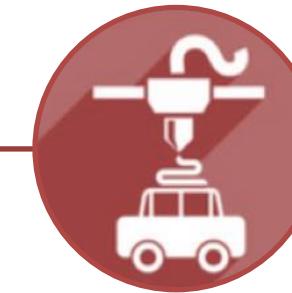
**1.700 employees in Abruzzo, of which 900 Honda Atessa plant**



# AUTOMOTIVE TECHNOLOGIES IN ABRUZZO REGION



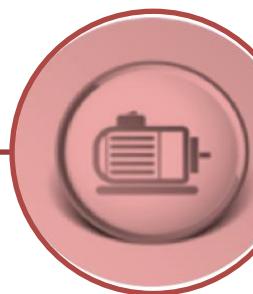
Production and outfitting vehicle



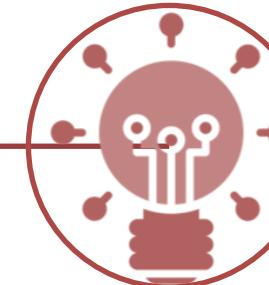
Production of molds, cold-hot forming and new materials



Connected vehicle



Electric engines



Other technologies



PEOPLE: 20.000 employees in Abruzzo

# Other Industrial hub: UNIVERSITY OF L'AQUILA AND RADIOLABS

Contribution to the realization of technological roadmaps and the creation of an industrial research community inclusive of new skills to grasp the unprecedent transformation facing the transport sector

## MISSION

**Innovation and technology transfer**

**Enabling technologies 'satellite-based' for autonomous driving**

**Laboratories for supporting validation & certification**



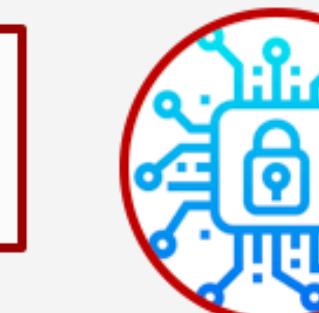
### COMMUNICATIONS

- 5G - 6G - Satellite
- FRMCS – V2X
- Intelligence Defined Networks



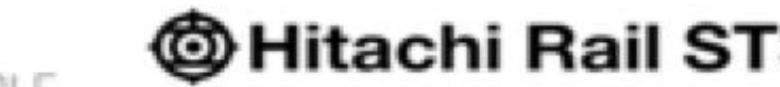
### GEO LOCALIZATION

- High Accuracy High Integrity Applications
- Multi sensors and Hybrid systems
- INDOOR



### CYBER SECURITY

- Secure communications
- Resilient GNSS signal processing
- Intelligent defined security



## PEOPLE : high skilled resources

# First European Laboratory for validating geo-localization technologies

# European Hub satellite-based technology



Automotive INITIATIVES in Abruzzo

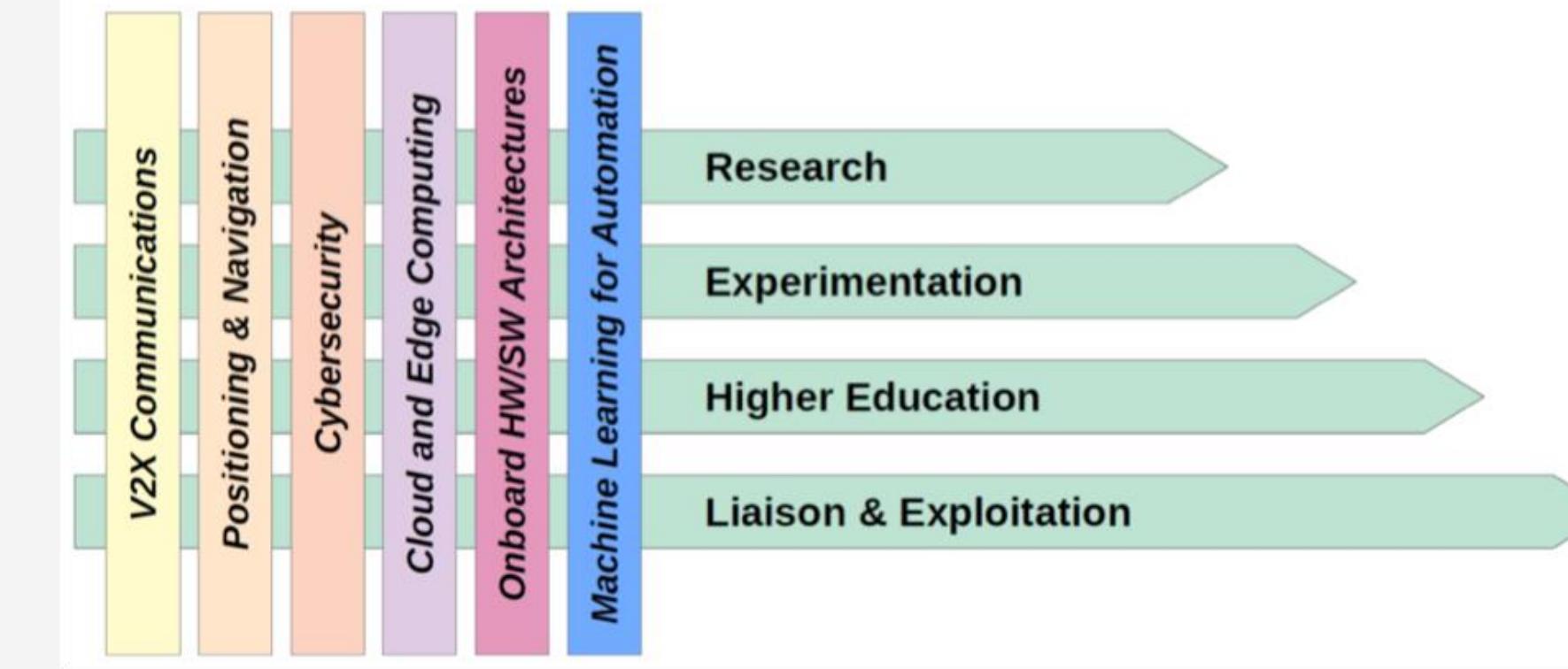


+ 10 M€ R&D projects

# University of L'Aquila

## Centre of Excellence (Ex Emerge)

Centre of EXcellence (EX) on Connected, Geolocalized and Cybersecure vehicles  
(EX-EMERGE)

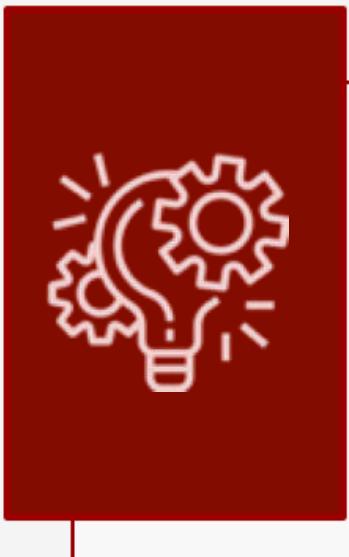


# Other Industrial hub: UNIVERSITY OF L'AQUILA AND RADIOLABS



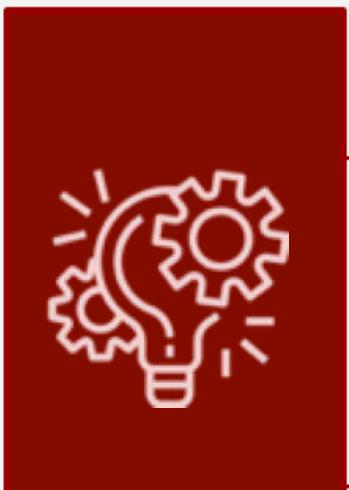
Circular Economy project at UNIVAQ (Chem. Eng.):

- TREASURE [Home - Treasure \(treasureproject.eu\)](#)
- PEACOC [PEACOC Project \(peacoc-h2020.eu\)](#)
- PASSENGER [IMDEA Nanociencia coordinates the PASSENGER project: enabling a more sustainable and green Europe | News | CORDIS | European Commission \(europa.eu\)](#)
- NEW-RE [Project New-RE - Erion](#)
- LIFE INSPIRE (dal 1 Sett. 2023)
- VITALITY (in progress)



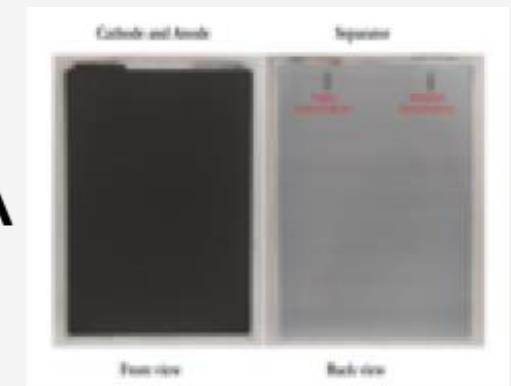
Projects with main focus on the recovery of:

- Lithium, graphite from Li batteries (**A**)
- Indium - LCD (**B**)
- Silver from flexible printed circuit boards (**C**)
- Au, Ag and base metals from PCB (**D**)
- Rare Earths (REE) form permanent magnets (**E**)
- Pd, Pt, Rh from automotive spent catalysts (**F**)



Patents:

- Gold-REC 1 (precious and base metals from PCB)
- Gold-REC 2 (PGM recovery from PCB and catalysts)
- Hydro-REE (REE from permanent magnets)



A

B

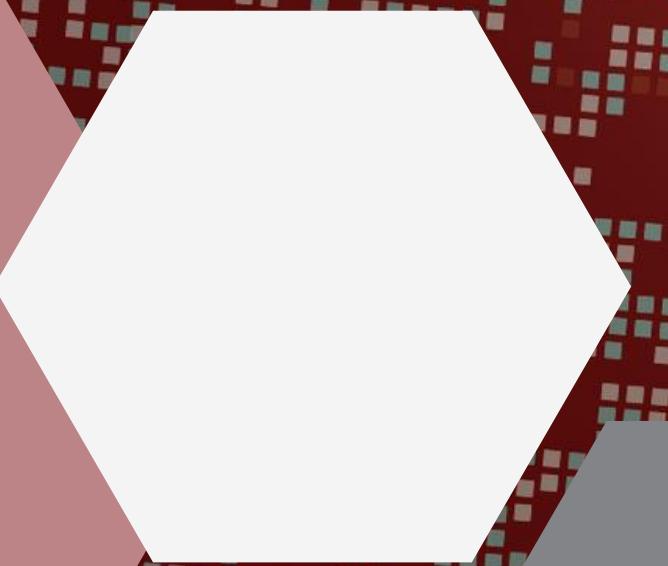
C

D

E

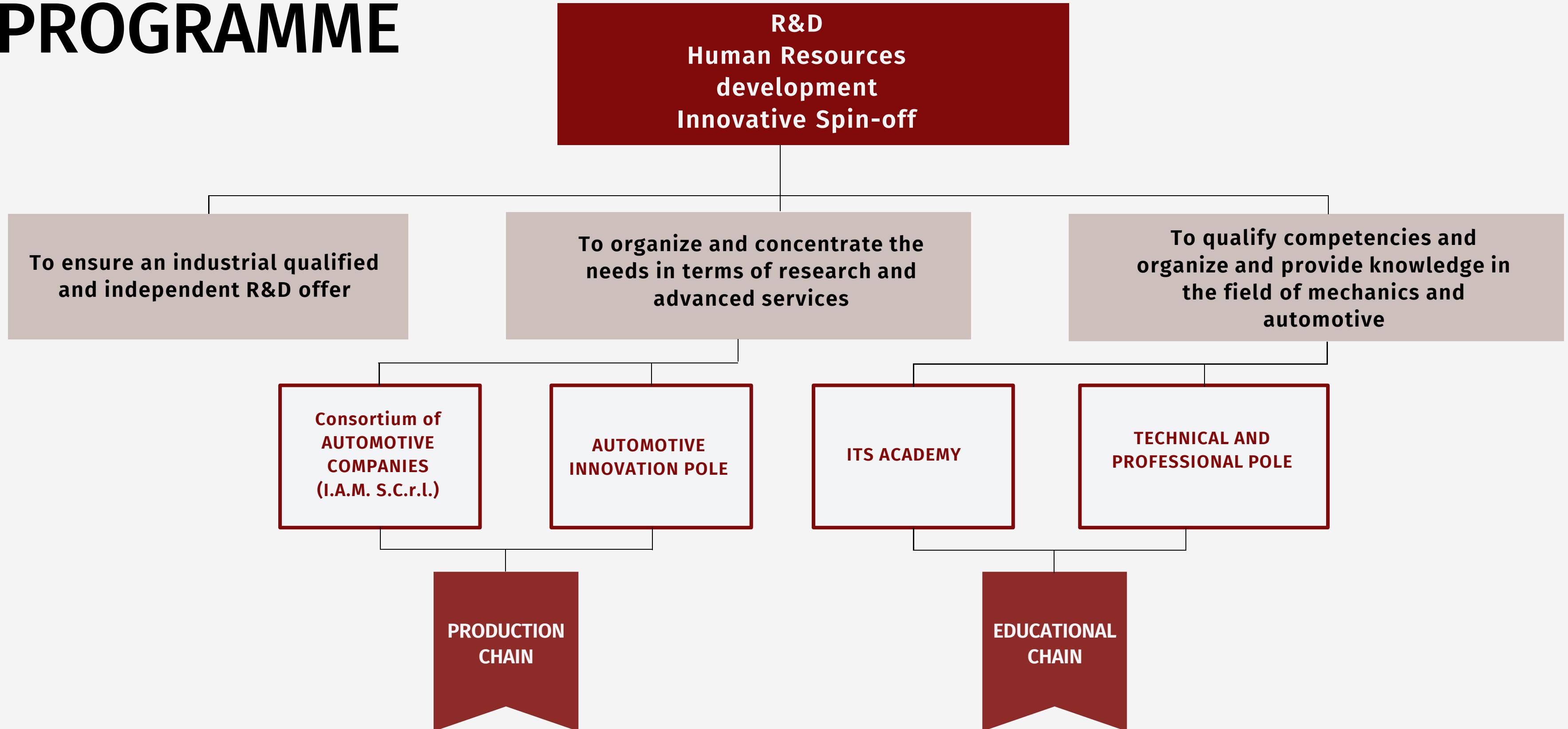
F

# AUTOMOTIVE INNOVATION PROGRAMME



# AUTOMOTIVE INNOVATION PROGRAMME

From dependence  
to COLLABORATION...





# THE AUTOMOTIVE INNOVATION POLE



# AUTOMOTIVE INNOVATION HUB: A LONG HISTORY



**AUTOMOTIVE  
INNOVATION POLE**

2008

About **50 COMPANIES**

of which most in Abruzzo



2024

CREATION

**Why?**

The **Automotive sector in Abruzzo**

is the **engine of region's development**



To encourage **INTERACTION** between the enterprises and to contribute to **TECHNOLOGY TRANSFER, NETWORKING** and to spread **INFORMATION** among them.

- Develop an Automotive System related to the LCVs
- Increase Skills and improve the spread of Knowledge
- Consolidate internationalized Companies through innovation, flexibility and quality of products, systems and processes
- Support Interaction and Synergies between different industrial sectors
- Consolidate and strengthen Supply Chain to improve competitiveness
- Support Cooperative research
- Provide Assistance to the company
- Facilitate relations with Institutions



# AUTOMOTIVE INNOVATION POLE

Innovation Pole are foreseen by the European Community (2006/C 323/01). A Pole is a clustering of independent enterprises (SMEs, LEs and research bodies, start up) active in a particular sector.

## MISSION

Encourage the interaction between the different actors, the mutual exchange of knowledge and experiences, as well to contribute to the technological transfer, networking and dissemination of information

## PARTNER

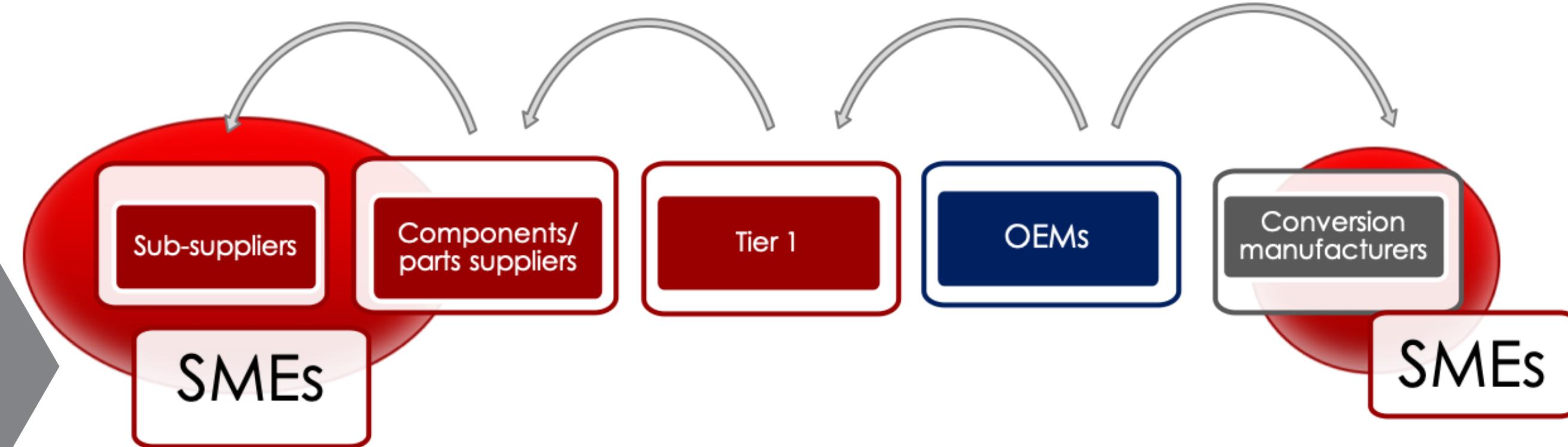
About 50 partners including enterprises of different sizes as well as research centres, the Engineering Department of the University of L'Aquila, ect.

Abruzzo Region (Operational headquarters)		45
IND	Large enterprise	11
ME	Medium enterprise	7
SE	Small enterprise	17
SES	Service provider	9
UNI	University	1
Other regions		6
IND	Large enterprise	4
ME	Medium enterprise	2
Total		51



## SUPPLY CHAIN AND PARTNERS

<b>ABALOG</b>	<b>AISICO</b>	<b>ANXXA</b> FUTURE IN PROGRESS	<b>APRA</b> a vargroup company	<b>BPER:</b> Banca	<b>carbotech</b>	<b>c.a. stampi</b> industrializzazione prodotti	<b>CAMS</b>
<b>CETEAS</b>	CONSORZIO <b>RadioLabs</b>	<b>DAYCO</b> MOVE FORWARD. ALWAYS.™	<b>Delta Automation</b> Robotics, Automation and more....	<b>DENSO</b>	<b>DISKOVER</b> FOR INNOVATION	<b>ELDOR</b> CORPORATION	<b>EVOMEK SPA</b>
<b>fisem</b>	<b>GIGA</b> COMPOSITE	<b>HITECH</b> <b>HTR</b> REVENGE	<b>Hiteco</b> AN IMPRESOFT COMPANY	<b>HONDA</b> The Power of Dreams	<b>I.I.M.M.</b> HYDRAULICS	<b>Industriale sud</b> Automotive Interior Systems Group	<b>ILMET S.r.l.</b>
<b>ISRI</b> ISRINGHAUSEN	<b>LAZZERINI</b>	<b>ME.GA</b> TRATTAMENTO SUPERFICI METALLICHE	<b>FM</b> INTRALOGISTICA	<b>NOVATEC</b> knowledge take OFF	<b>Profilglass</b> ALUMINIUM	<b>GRUPPO PROMA</b> AUTOMOTIVE SOLUTIONS PROMA SPA	<b>GRUPPO PROMA</b> AUTOMOTIVE SOLUTIONS PROMA S.S.A SRL
<b>SELMEC</b>	<b>SIGIT</b>	<b>SANGRITANA</b> S.p.A.	<b>sanmarco</b>	<b>SIA</b> Servizi Integrati	<b>SANGRO-AVENTINO</b> Soc. Cons. a r.l.	<b>STELLANTIS</b>	<b>STEP</b>
<b>SUSTA</b> DIE CONSTRUCTION	<b>TMC</b>	<b>TASSO</b> METALLI e PLASTICHE	<b>TAUMAT</b>	<b>TCI</b> Group	<b>TECNOMATIC</b> group turn knowledge into value	<b>TECNOMEC SUD</b> s.r.l.	<b>TIBERINA</b>
<b>U.form</b> HOT STAMPING		<b>VISION DEVICE</b>					



## BOARD OF DIRECTORS

Roberto Cipollone  
UNIVAQ



Francesco Marfisi  
TECNOMEC SUD



Enrico Pisino  
CIM 4.0



Paolo Raschiatore  
VISION DEVICE



Marcello Vinciguerra  
HONDA ITALIA INDUSTRIALE



# Organogram

## TECHNICAL STAFF



President of BofD



Raffaele Trivilino  
DIRECTOR



Roberta Stella  
ADMINISTRATION  
MANAGER



Giuseppe Ranalli  
TECNOMATIC



Federica Rossetti  
R&D PROJECT MANAGER



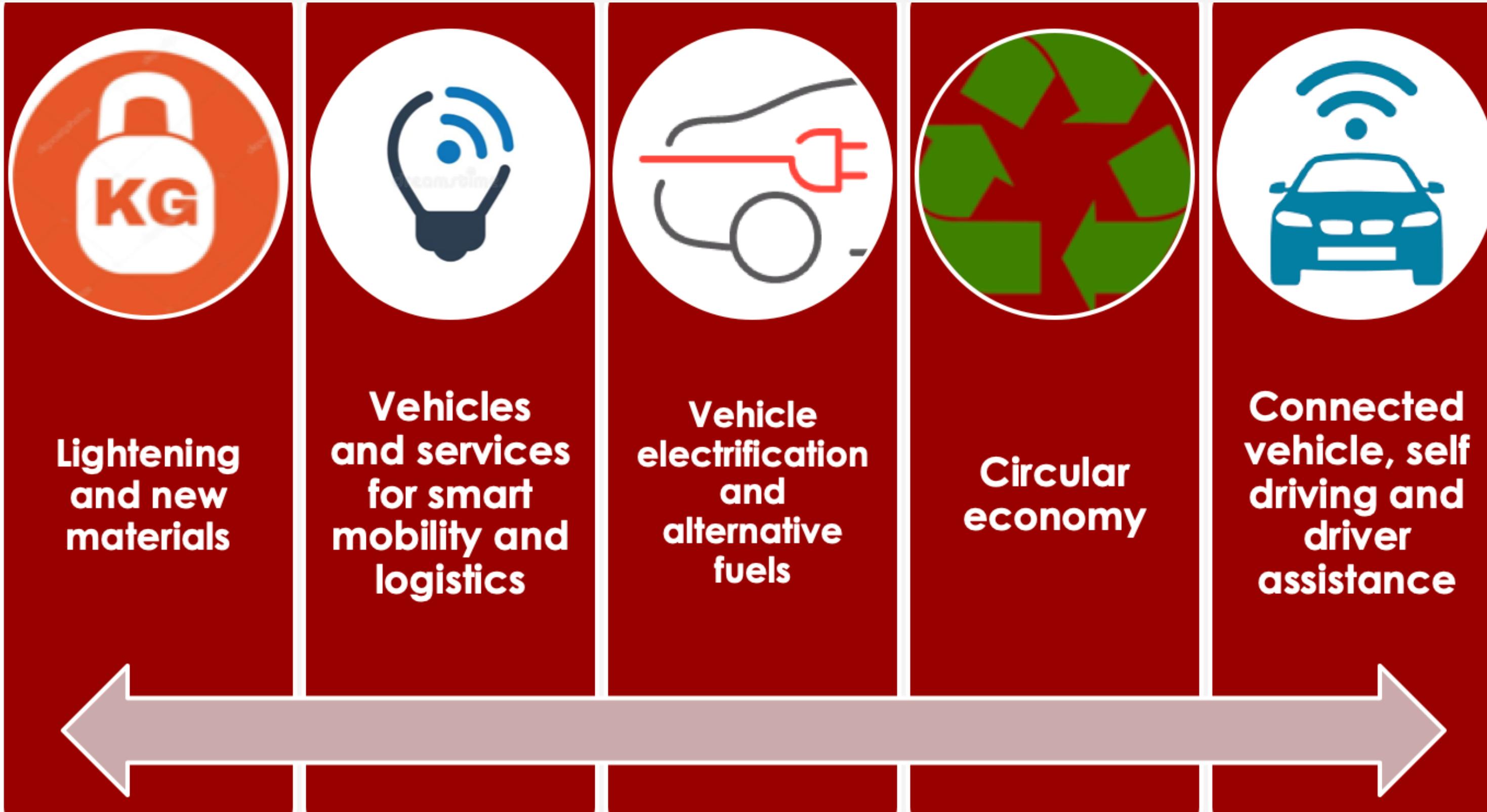
Maria Onida  
STELLANTIS



Daniela Di Cecco  
COMMUNICATION  
MANAGER

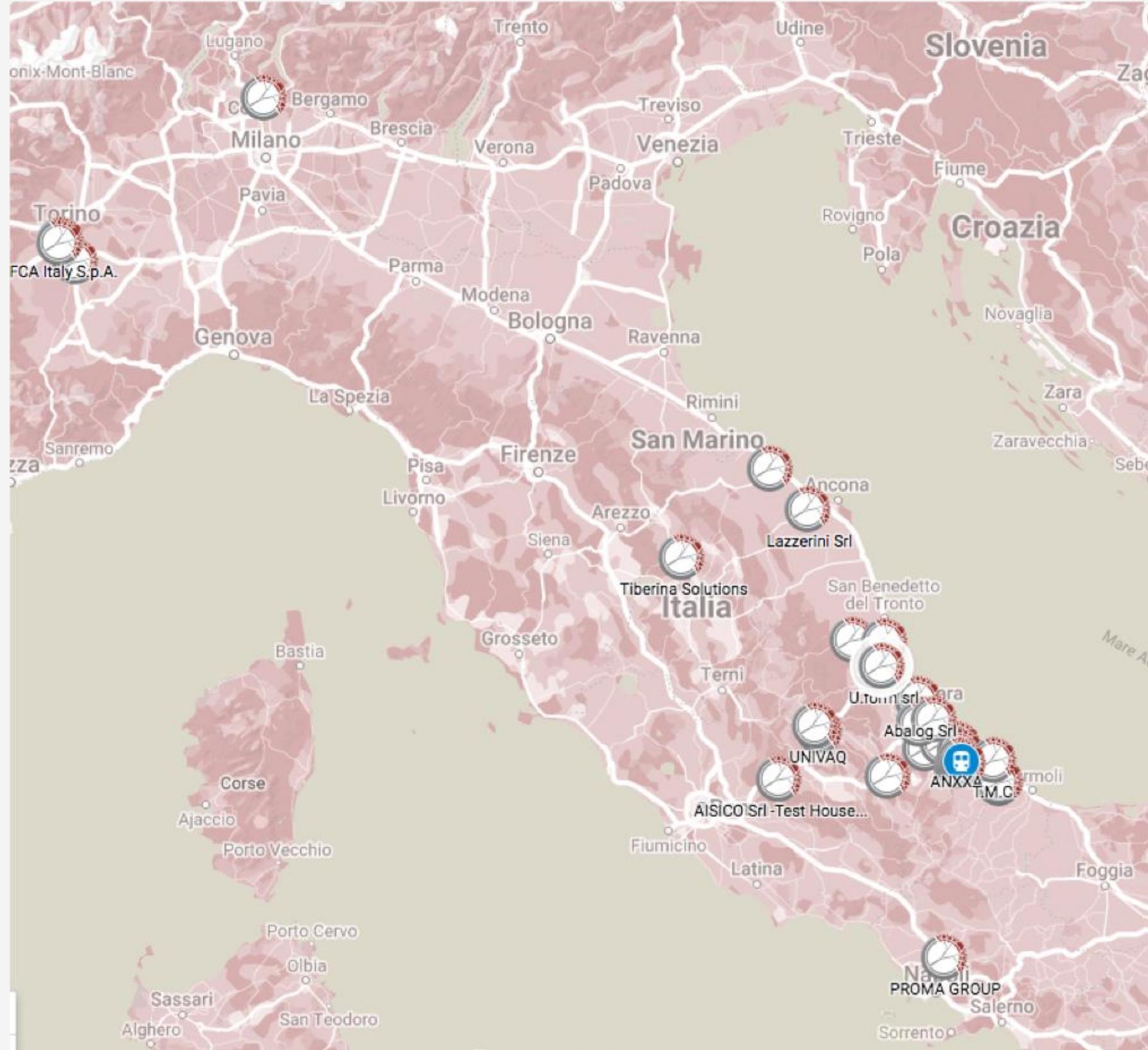


# RESEARCH AND DEVELOPMENT AREAS 2022-27 (GREEN - SMART- INTERCONNECTED):

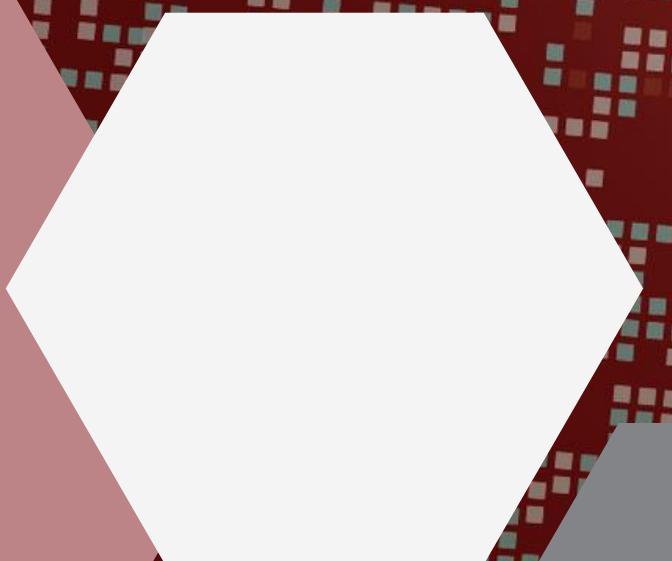


# AUTOMOTIVE INNOVATION POLE

## Partner geolocation - italy



# AUTOMOTIVE INNOVATION HUB: COLLABORATIONS



# ITS ACADEMY



**Two-years course with final Diploma**

**4 semesters (1800 hours)**

**About the 30% of the total hours amount spent into a company**

**50% of teacher coming from industrial world**

**Immediate assignment of each student to the reference company**

## PLACEMENT



**+ 90%**

**within a year of high school diploma**

### COURSES

- 20 different professional courses activated

### GRADUATES

- 50/70 students graduated each year
- 2023: >100 students



# ITS ACADEMY

## ACADEMY ACTIVITIES

(also in collaboration with GI)

Mixed structured training (even long-term) between professional skills and soft skills aimed at company personnel

**DELIVERY MODE**



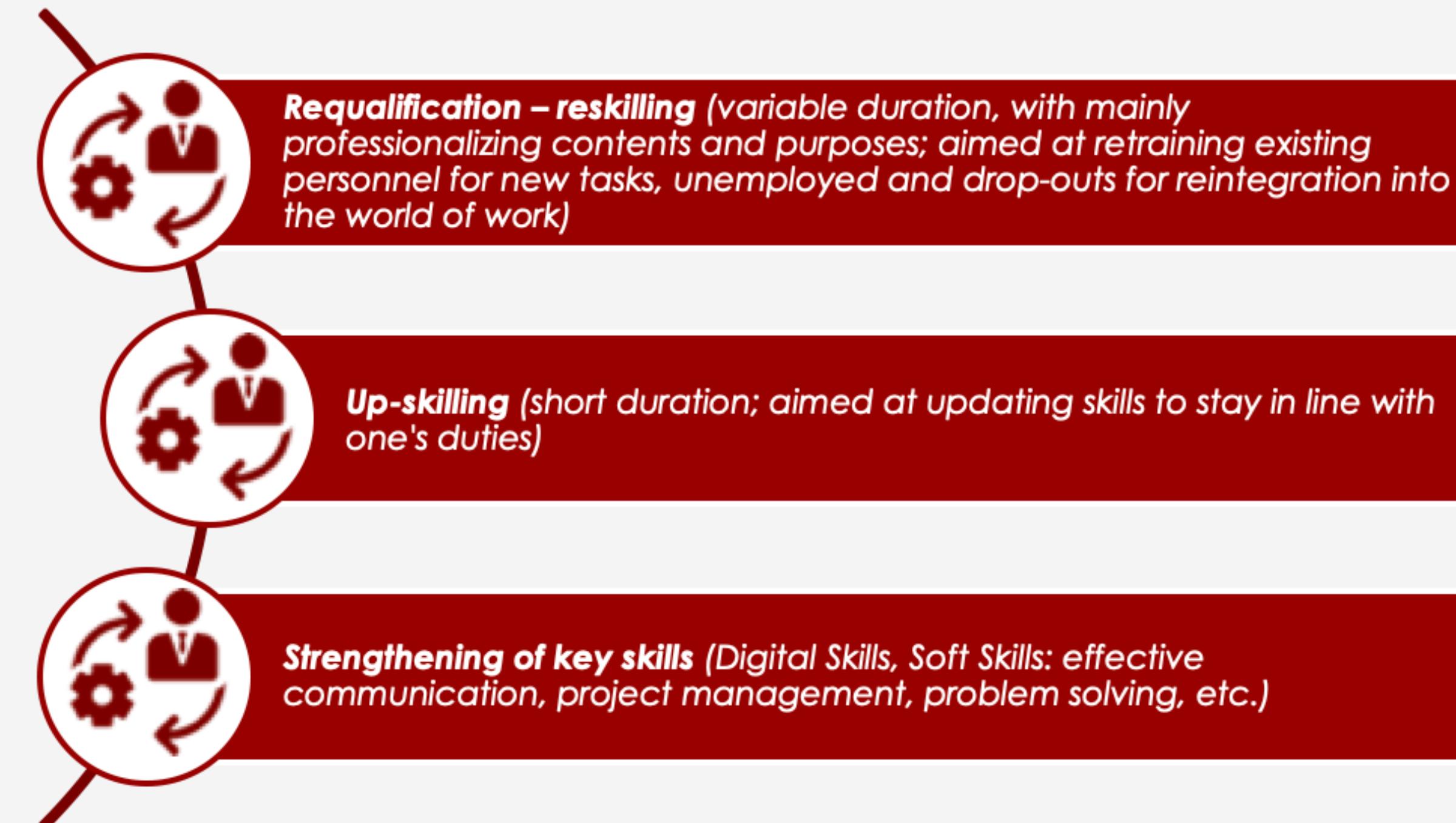
In attendance



Remotely (e-learning platform)



Mixed mode



# THE NATIONAL CLUSTER: Means and systems for road and sea mobility



The Transportation 2020 Cluster has the main goal of creating a network between the different supply chains operating in the road, sea and rail transportation industry:

**Guidelines and new systematic approaches focused on  
The recovery of competitiveness of «Made in Italy» solutions**

**The Cluster will foster the strategies which aim at  
enhance complementarities  
facilitate solutions to common problems  
expand the supply chain network following an intermodality approach**

**European strategic  
vision and roadmap**

**MOVING PEOPLE AND GOODS IN A  
ECO-FRIENDLY, ECONOMIC,  
ERGONOMIC,  
SAFE AND INTERCONNECTED WAY**

# COMPETENCE CENTER «CYBER 4.0»

The Automotive Innovation POLE (IAM) is among the members of Cyber 4.0



- The Cyber 4.0 Competence Center is dedicated to Cyber Security; was born within the University of Rome La Sapienza.
- It is one of the 8 Italian projects that have been recognized by the Ministry of Economic Development for what is one of the most qualifying objectives of the strategic activities of the Industry 4.0 Plan.
- It provides for an investment of around 15 million euros, 9 of which are dedicated to training and orientation activities; 37 private entities involved, together with all the universities of Lazio, leader of the La Sapienza project, and that of L'Aquila, but also to the CNR and INAIL; 150 professors, researchers and managers involved.

# EDIH - EUROPEAN DIGITAL INNOVATION HUB

IAM is among the proponents of the "European Digital Innovation Hub Abruzzo and Molise - EDIH AMo"



- The Edih is made up of a team of 23 subjects.
- The challenge consists in facilitating the access for companies to the world of Industry 4.0 because it provides them, directly or through selected partners, services to introduce 4.0 technologies and develop digital transformation projects.

## ECOSYSTEM OF INNOVATION "VITALITY"

- 
- The Ministry of University and Research, as part of the National Recovery and Resilience Plan (PNRR), finances the creation of innovation ecosystems throughout the country. The innovation ecosystems are networks of universities, public research bodies (EPR), other highly qualified and internationally recognized public and private entities. Their activities are linked to higher education, applied research, innovation, on specific technological areas, defined on the basis of the specialization of the territory.
  - The Automotive Innovation Pole joined the proposal. There are opportunities for automotive companies

# CONTACTS

## WEB-SOCIAL COMMUNICATION

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Polo Automotive



Polo Innovazione  
Automotive

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